



SALES AND LETTINGS NEGOTIATOR

SALARY • Competitive + benefits

LOCATION • Newcastle

THE OPPORTUNITY:

We looking for an enthusiastic individual who is eager to grown in the world of Residential Property working across both Sales and Lettings. The ideal candidate will have some previous experience in Residential, but not essential, but particularly in negotiation and be hungry for a new challenge. This exciting role requires great drive and a 'can do' attitude.

PRIMARY OBJECTIVES:

- To build relationships with clients to maintain long term relationships
- Negotiating offers between vendors and potential purchasers
- Following correct procedure ensuring compliance is met at all times with strict lettings legislations recently being released
- Obtaining comparables
- Arranging and conducting viewings whilst providing regular feedback to clients
- General marketing and administration
- Monitoring the progress of sale with vendors, purchasers and solicitors
- Overseeing a let through to move in including negotiation of tenancies

A SUCCESSFUL CANDIDATE WILL:

- Have previous experience in property
- Have a confident personality with excellent communication skills
- Have a proven and quantifiable track record of achieving targets
- Be self-motivated, possess a pro-active approach and maintain an outstanding professional customer service approach
- Have excellent client care skills and attention to detail
- Have a professional and personable approach
- Have the ability to work in a fast-paced team, prioritising workload and working alongside other members in the team across the business

WE OFFER:

- Excellent working environment with flexible working
- Membership of the Firm's Pension Plan
- Payment of relevant professional subscriptions
- 28 days annual leave per year, plus bank holidays
- Long service awards
- Inclusion in the Firm's Life Assurance Policy given as three times annual salary
- Company, Team and Individual bonuses
- Employee Assistance Programme
- Enhanced maternity and paternity pay

ABOUT US:

GFW provides property and business consultancy services on a regional basis across Northern England and Southern Scotland. We have a team of 80+ that operate from our five offices providing innovative solutions for clients across the residential, commercial, rural and development sectors.

SOUND INTERESTING?

Give us a call for a confidential discussion or apply by emailing a CV and accompanying cover letter to careers@gfwllp.co.uk



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